

BioFacilities™

BioFacilities is a one-day class to further your understanding of the unique real estate and facility requirements of the dynamic and highly regulated biotech and pharmaceutical industries. Advance your knowledge of key performance and specific uses driving the cost of developing and operating these technical facilities.

Facility Types 9:00–9:45

Beyond Alphabet Soup
Tenant & Landlord Perspectives
Purpose-Driven Facilities

Site Selection Fundamentals 9:45–10:15

Process-Driven Infrastructure Requirements
Workforce Considerations
Quality of Life
Cost of Living Implications
Permitting Environment

Break 10:15–10:30

Incentives That Matter 10:30–11:00

Grants
Low Cost Financing
Permit Fee Waivers
Property & Sales Taxes
Industry-Specific Exemptions
Facility Development Process

Fundamentals 11:00–12:00

Performance Criteria
Regulatory Requirements
Design & Engineering Criteria
Comprehensive Development Budgets
Schedule Considerations

Lunch 12:00–1:00

Leasing Fundamentals 1:00–1:45

Tenant Underwriting
Term Lengths Matched to Developmental Stage
Security Deposits
Tenant Improvement Allowances
Permitted Uses
Expansion Rights
Restoration Clauses

Operating and Compliance Issues 1:45–2:30

Typical Costs
Strategies to Reduce Operating Costs
Federal Compliance
State & Regional Compliance
Documentation & Record-Keeping

Break 2:30–2:45

Cost Elements 2:45–3:30

Typical Costs
Strategies to Reduce Operating Costs

Case Study 3:30–4:15

Q&A/Review 4:15–4:30